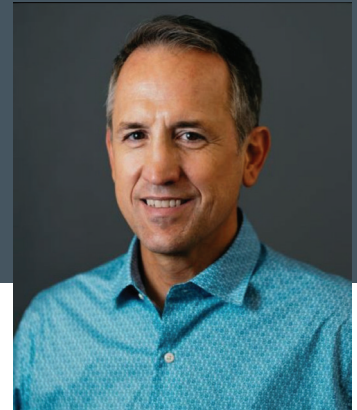


TOM PITCHER

EXECUTIVE VICE PRESIDENT



Mr. Pitcher recently joined HJ Sims & Co. as Executive Vice President in the firm's Education Group. He will focus on tax-exempt financing for P3 Privatized Student Housing projects, and Higher Education more broadly.

Mr. Pitcher began his career as a public finance investment banker at Zions Bank, where he raised over \$500 million for school districts and charter schools. Mr. Pitcher left public finance to start HighMark School Development, now a leading developer of charter schools that has raised over \$1 billion for schools throughout the country. In 2011 Mr. Pitcher formed iSchool Campus as a strategic alliance with Apple Inc. While there, he successfully deployed the country's first "smart school" technology platform through Utah's "Smart School Technology Act" - a sweeping legislative initiative for digital teaching and learning. After iSchool, Mr. Pitcher taught Finance at Westminster College's Graduate School of Business. It was there that Mr. Pitcher designed the Q3 "Student-Success Housing" model for community colleges and other systems of higher education that are eager to serve first-generation students.

In his free time Tom enjoys fly fishing, playing basketball and pickleball, listening to nerdy podcasts, and attending art classes. He received a BS in Finance from Brigham Young University, playing on its 1984 National Championship Football Team, and later earned an MBA from the University of Utah. He and his adult children all work in the field of Education.

HJ SIMS INVESTMENT BANKING

Tom Pitcher

Executive Vice President
Office: 602.898.8304
Mobile: 435.529.8577
tpitcher@hjsims.com

hjsims.com

