



Jimmy Rester

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“Leading my clients to a financially sound position with flexibility and a plan for the future are the most rewarding aspects of my position.”

Jimmy graduated from the University of Mississippi with a Bachelor of Business Administration. He later earned his M.B.A. from the University of Virginia’s Darden School of Business in 2010.

Jimmy began his career as a consultant at Ernst & Young, LLP. He joined Morgan Keegan & Company in 2000 where he closed his first senior living financing. While at Morgan Keegan, Jimmy advised on financings across a variety of sectors including senior living, health care, and industrial development. Among other areas of responsibility, Jimmy led Morgan Keegan’s Hurricane Katrina relief bond program which allowed for-profit entities in areas of Louisiana, Mississippi, and Alabama to issue tax-exempt bonds at rates well below their traditional borrowing cost.

The firm closed more Katrina relief bond transactions than any other firm in the country.

In 2010, Jimmy left Morgan Keegan to join a client’s business, Global Steel Dust. He spent two years in business development traveling across Europe, South America, and Asia.

Jimmy then joined ORIX in 2012 as part of their high yield, structured finance group, focusing on investing the firm’s capital in senior living, charter school, and public improvement district projects. While on the buy-side at ORIX, Jimmy’s analysis provided debt solutions to borrowers who typically could not receive financing in the public debt markets.

Having joined HJ Sims in 2015 as a Senior Vice President, Jimmy serves as the lead investment banker covering Texas and the Gulf States. Jimmy was attracted to HJ Sims by the team’s healthy business philosophy, honesty, integrity and commitment to client service. Jimmy explains, “When you are on the buy-side with the ability to provide capital, some investment bankers will call and say ‘tell me what covenants you need and I will get them from my client.’ This approach was not always in the best interest of the client. Every client is different and at HJ Sims, we do not view things in a vacuum; we look at the absolute best way to provide borrowers the lowest overall borrowing cost with the most advantageous covenants. We never view a financing simply as a ‘transaction’— we look at the client’s future needs, and we work to structure a financing that will be flexible enough to accommodate the client’s long-term goals. We will always look forward.”



Jimmy Rester – *continued*

Jimmy's greatest strengths are his entrepreneurial spirit and his ability to examine a situation from both the borrower and investor perspectives. Jimmy enjoys finding creative solutions for clients who are in a challenging situation and who have been told "no" too many times. Jimmy finds it fulfilling to bring his clients to a financially sound position with flexibility and a plan for the future.

Jimmy has more than 20 years of experience, structuring \$4 billion+ of bond financings during his career with over \$1 billion+ in project financing.

Jimmy's outside interests include college football (specifically rooting for the Ole Miss Rebels), fitness, outdoors, yardwork, and reading political and sports biographies.

Jimmy grew up in Ackerman, Mississippi, a town with a population of approximately 2,500. He currently resides in Dallas, TX with his wife, Martha, and three daughters, Reese, Margot, and Kathleen. Jimmy enjoys living in Dallas, claiming that he "married into Texas".