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Twenty years of experience working with investors, along with credentials, provides Mike with the skills required to make valuable recommendations to his clients. Applying the necessary balance between income and growth, along with a proper risk protection strategy, Mike carefully listens to his clients to gain an understanding of their specific investment objectives, and develops a customized investment plan.

Prior to joining HJ Sims, Mike spent 20+ years in the financial services industry, working with clients who were in or approaching retirement. Working at Ameriprise as a para-planner for two years under two veteran advisors, Mike focused on mutual fund transactions service and taking incoming calls from advisors for trade service items, gaining valuable experience. After speaking with financial advisors on a regular basis, Mike pursued licensure to become a financial advisor. When asked what is most important in his client relationships, Mike says, "Taking the time to listen and fully understand what is important to my clients is paramount; service wins and attention matters." Mike's philosophy is focused on offering excellent client service, including making himself available to answer questions. He often develops personal relationships with his clients, helping him to better understand their needs.

In 1996, Mike earned his B.S. degree in education from the University of Minnesota. Mike earned his CFP certification (Certified Financial Planner), as well as a CRC certification (Certified Retirement Counselor) in 2012. Mike currently holds his Series 7, 63, and 65 securities licenses, as well as Minnesota Life and Health Insurance licenses.

A Minnesota native, Mike and his wife Marie and their four children enjoy spending time outdoors walking their dog, Kiwi, visiting the many lakes in the region. They also enjoy spending time with their cat, Benito, and watching movies or attending school events and trying new restaurants. Mike is an avid Minnesota sports fan, and enjoys running, lifting weights, playing golf and tennis, as well as volunteering often for his church.