

Nick Roberts



Nick Roberts
Vice President
Dallas, TX
469.371.3946
nroberts@hjsims.com

"I most enjoy the client journey from start to finish; seeing the positive impact on residents and their loved ones is the reward of my role."

Nick Roberts serves as Vice President in our Dallas office. Previously with Greenbrier Development, a full-service development, consulting, marketing and management firm exclusively serving the senior living industry, Nick was integral in the development of \$800+ million of projects financed for non-profit senior living clients around the country. During his work with Searstone, the initial phase of Sinai Residences, The Hickman, and Lenbrook's 2020 expansion, Nick was introduced to HJ Sims.

Through Nick's analytical approach to planning, modeling, and structuring financings as well as leveraging his extensive experience in all aspects of senior living development, Nick is able to provide clients with strategic advice tailored to their unique goals and needs.

What Nick most enjoys about his role is witnessing the client journey and the positive impact of his work on residents and their loved ones. Often, Nick and his team work for several years with clients, developing a strong relationship. It is here that Nick sees "Financed Right®" come to life, alongside a team of colleagues that work together to find the right solutions for clients.

Nick graduated with a Bachelor's of Business Administration in Accounting and Master of Science in Accounting from Southern Methodist University in Dallas, Texas.

In his spare time, Nick enjoys playing tennis and spending time with his wife, Rachel, and their two children, Ella and Daniel – taking bike rides and cherishing the treasures of additional time at home during the Pandemic. Nick's family also includes a 7-year-old rescue Pit bull mix, Frankie, and 11-year-old pup, Penny. Nick also enjoys cooking for his family and friends – especially making comfort food and pizza from scratch.