

Todd Kennedy
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## Todd Kennedy

"My approach is to listen and recommend an investment based on an individual's objective, risk tolerance and portfolio makeup."

- Financial Professional holding Series 7, 63 licenses
- Specializes in fixed income investments

Todd Kennedy has the kind of well-rounded background that suits him perfectly in his role as an HJ Sims financial professional.

Following graduation with a B.A. from the University of St. Thomas, Todd started his career with the institutional fixed income department at Dean Witter Reynolds. He then joined Marquette Bank and gathered valuable experience in retail trading, sales support and customer service.

To gain an even broader understanding of the bond market, Todd joined Piper Jaffray and Company where his clients were primarily banks, insurance companies, credit unions and other financial institutions. He held similar positions with Firstar (now US Bank) and Wells Fargo, where he added retail high net worth individuals to his account base. He is also a member of the Twin City Bond Club.

Todd knows that he's offering his clients quality investments and relies on HJ Sims traders and analysts to stay up to date on market trends.