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Jeffrey Molinari

Jeff Molinari joined HJ Sims in May of 2006 as Institutional Sales Manager. He began his career at Matthews and Wright in 1980 as an assistant trader under Wilson White, a high-yield and special-situations expert. Jeff has nearly 35 years of experience in the financial marketplace, and is recognized as a leader in the sale of CCRC bonds to mutual funds and other institutions.

Jeff was previously an owner of A. F. Best Securities, Inc. where he was the Managing Partner, leading the Institutional Sales and Trading department. He has also held institutional management and sales positions at Dean Witter, Oppenheimer & Co., and First Albany Securities.

Jeff and his team are responsible for the distribution of HJ Sims' originated products, including municipal and taxable bonds, private placements, mezzanine financings, and bridge loans. He enjoys developing strong working relationships and works with many top-tier clients. Jeff is known throughout the investment community as a high-yield bond expert.

Jeff graduated with a BS in Accounting and Finance from Manhattan College in New York, NY.