

# HJ Sims

## *Investment Banking*

---



Founded on Wall Street in 1935, HJ Sims is a privately held investment bank and wealth management firm, known as one of the nation's oldest underwriters of tax-exempt and taxable bonds, having raised more than \$28 billion for projects throughout the US. Today, HJ Sims serves individual investors, registered investment advisors, institutional investors and investment banking clients with a strong background of experience, expertise, guidance and partnership across the financial sector.

HJ Sims is a full-service investment bank with dedicated experts specializing in capital sourcing, bond underwriting and distribution, as well as advisory services to non-profit and for-profit organizations. Our highly skilled bankers utilize a variety of direct financing solutions including high leverage first mortgages, mezzanine debt, preferred equity, FHA-insured loans and tax-exempt bonds. We also provide financial services in the areas of capital planning, restructuring, and solutions for acquisition, expansion, renovation or refinancing and more. As a trusted partner, HJ Sims creates individualized capital structures that meet the unique financing needs of our clients.

### **Sims Mortgage Funding**

Sims Mortgage Funding, Inc. (SMF) is a wholly owned HJ Sims subsidiary founded in 1984, which originates, underwrites and funds loans for healthcare and housing projects insured through the Federal Housing Administration (FHA). SMF is an approved lender under the following programs: LEAN for skilled nursing; assisted living and specialized use facilities; Multifamily Accelerated Processing for market-rate and subsidized rental housing; and Office of Hospital Facilities for hospital transactions. SMF arranges loan funding through the sale of GNMA Mortgage Backed Securities or tax-exempt bonds underwritten by HJ Sims. HUD Plus®, a program offered exclusively through HJ Sims, provides significant advantages to healthcare borrowers by increasing their debt capacity. SMF is based in Montvale, NJ.

As one of America's most tenured financial services firms, we remain true to our founding principles and a long tradition of loyalty, teamwork, integrity and expertise. This is our legacy. The name on our door is a continuing reminder of where we came from—and of where we are going.

---

### **Contact**

Tara Perkins, AVP Marketing Communications  
203-418-9040 | [tperkins@hjsims.com](mailto:tperkins@hjsims.com) | [www.hjsims.com](http://www.hjsims.com)  
2150 Post Road | Suite 301 | Fairfield, CT | 06824



---

*HJ Sims is pleased to have a custodial relationship with Pershing, LLC, a subsidiary of The Bank of New York Mellon Corporation. Member FINRA, SIPC. Past performance is not a guarantee of future results. All investments involve risk including the loss of principal.*